

contracts for businesses

Denison Till is a leading Yorkshire commercial law firm

effective documents

An efficient business knows what is expected of it and performs accordingly.

A good commercial contract sets out the relationship and intended interaction between the parties and reflects how things will work best in the real world. It also protects a business in difficult times and provides a clear framework for resolving any potential disputes.

Denison Till offers technical expertise and extensive experience to provide clients with high quality, practical and cost-effective advice.

technical expertise

For commercial agreements, specialist advice is available across a broad range of business options, from the simplest trading company to complex cross-border arrangements.

commercial approach

Our commercial lawyers are well known in the regional business community and have a reputation for providing sound, practical advice to clients and their businesses.

teamwork

Mike Ward leads the commercial team supported by Alistair Duncan and Martin Frost in the corporate & commercial department and employment specialist Tiggy Clifford.

The combination of expertise and experience allows our people to be matched to specific client needs enabling them to achieve the best results.

technical expertise and commercial know-how



Mike Ward



Martin Frost



Tiggy Clifford



Alistair Duncan

Mike Ward

Mike advises on a broad range of commercial contracts from terms of business and agreements governing routes to market to more specialist areas such as software development, cloud computing, intellectual property assignment/licensing and all aspects of e-commerce. He brings a wealth of commercial experience to the firm having spent 10 years in company management overseas.

The Team

The corporate & commercial department has been recognised as a centre of excellence by independent legal directories.

Legal 500 say: *"The "outstanding lawyers" at Denison Till treat you like a human being rather than just a case, which is extremely reassuring. They are absolute heroes."*

Chambers & Partners commented: *"Exceptionally organised and receptive, this York group keeps abreast of fast-moving market trends."*

Added Value

Denison Till is committed to keeping clients fully informed of changes in the law vital to the successful management of their businesses. The firm's website is regularly updated and a programme of popular seminars and workshops provide training and advice on both specialist and topical issues. Updates on relevant legal issues are also sent out as email newsletter updates.

To discuss your commercial law needs please

call Mike on 01904 561463

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contracts for businesses

protecting you with effective trading,
intellectual property, IT and
e-commerce agreements

DenisonTill

full range of commercial contracts and advice

trading agreements

Each business has contracts with its customers and suppliers. We draft agreements to protect businesses in these relationships and to ensure that they have contracts which can be relied on in the event of a dispute.

- terms and conditions of trading
- supply contracts
- customer contracts
- master service agreements
- outsourcing arrangements
- reseller agreements

“In a matter of one month we have been able to move from a position of legal uncertainty to legal competency.”

- Julian Martin, ICE Renewables Limited

e-commerce and online trading

There is a wide range of legislation which affects online trading and if you are setting up an e-commerce website we can guide you through the red tape.

- terms and conditions for websites and online trading
- privacy policies
- distance selling and other e-commerce regulations

“Mike Ward not only guided us through the regulatory maze and drew up documents that give us security and confidence that our specialist website is compliant, he also gave us great practical assistance in structuring the way we do business online.”

- Simon and Helen Main, village-on-the-web Ltd

intellectual property contracts

Every business has intellectual property which may include its trading name, copyright in its brochures and website or confidential information. We advise on how to commercialise and exploit your intellectual property, as well as protecting it in the event of a future dispute as to its ownership or use.

- copyright
- trademarks
- domain names
- patents
- design rights
- confidential information

“Our solution for easy website maintenance and hosting incorporates both our own and third party technologies; these are made available to our clients under licence. We required contracts that addressed complex intellectual property issues but which were not a barrier to doing business. Denison Till listened to us and responded with practical documents that our clients can understand.”

- Graham Creswick, Cubik Solutions Limited

routes to market

When a business is considering entering into a long term relationship, for example appointing a distributor or agent or taking on a franchise, then it is important to the future success of the business to get effective legal advice on the agreement before it is signed.

- agency agreements
- distribution agreements
- manufacturing agreements
- franchise agreements
- licence agreements
- reseller agreements

“GBUK Healthcare relies on Denison Till’s responsive and concise advice to protect our interests when negotiating complex distribution arrangements for healthcare products with our suppliers, many of whom are overseas.”

- Guy Mills, GBUK Healthcare

ownership arrangements and internal relationships

If your business has more than one owner then you need to consider the relationship between the partners or shareholders. It is best practice to put in place an agreement to regulate your relationship in order to clarify working practices and avoid disputes in the future.

- partnership agreements
- shareholder agreements
- joint venture agreements

“Denison Till have assisted us over an extended period with thorough planning, clear explanation and effective project management, they have enabled us to realise our objective of creating a clear future for the company and its shareholders.”

- Nick Kime, Brands Home & Leisure Group Limited

specialist software contracts

Denison Till advises software and website developers, as well as clients who are investing in a new website representing significant expenditure. There can often be delays or changes to these projects resulting in unforeseen financial or practical consequences. We advise our clients to address these issues at the outset to avoid disputes when commitments have already been made.

- software development
- website development
- hosting, support & maintenance
- software licensing and distribution

“Denison Till have worked closely with us since inception, demonstrating a deep understanding of the IT industry and among other things drafting our Software-as-a-Service agreements. Our ambition is to become a cloud computing leader for the financial services industry and their help and advice has been a key factor in our success to date.”

- Stuart Berwick, Singletrack Systems Limited